

# SPPI for Specialized design activities in Sweden

Marcus Fridén
29th Voorburg Group Meeting
Dublin, Ireland
September 25, 2014











## SCB

#### Contents

- Definition of the survey
- Unit of measure to be priced
- Market conditions
- Pricing methods
- National Accounts concepts
- Summary



## Definition of the survey

- Industrial design
- Interior design/decoration
- Graphic design
- Package design
- Fashion design



## Unit of measure to be priced

- Project based assignments
- Fixed price per completed project
- Customer unique projects with varying sizes
- Hours worked and a fixed hourly charge out rate determine the price of a project
- Royalties/licenses are sometimes used



#### Market conditions

- Small enterprises, often less than 10 employees
- Larger enterprises are usually design agencies
- Enterprises work closely with the manufacturing industry
- Technological development



## Pricing methods

- Hourly charge out rates
- Technological development can cause bias
- Subjective quality adjustment
- Direct use of prices for repeated transactions
- Price per copy in some cases
- Royalties might affect the price



## National Accounts concepts

- SPPI under development, NA request
- Labor cost index used instead
- Development started in late 2013
- Partly funded by Eurostat Grants
- Not implemented yet
- Publish in 2015



### Summary

- Under development
- Small enterprises
- Project based assignments
- Hourly charge out rates most preferred pricing method

#### Questions?

Thank you for your attention!

- Marcus Fridén
- Statistics Sweden
- +46 8 5069 43 19
- marcus.friden@scb.se